



# Haverhill

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Date: 10/16/26

To: Melinda E. Barrett  
Mayor of Haverhill

From: Robert Kimball *RK*  
DPW Director

Subject: Request for Approval of City Council Order to Increase Pay Rates for Snow Plowing Contractors

Attached is a proposed City Council Order establishing new pay rates for snow plowing contractors. This adjustment has been deemed necessary after a review of current rates, the growing operational costs that contractors face, including fuel, equipment maintenance, and labor costs, and a review of rates paid by other municipalities.

The new rates increase the rates set by Document 117 (attached) in October of 2025, for all equipment categories by \$5 an hour. The proposed Order also includes an early sign-up bonus of \$5 per hour for pickup trucks, larger trucks and tractors. The early sign-up bonus is available to contractors who submit all required documents and complete inspections by November 20th.

Approving this order will help ensure the City is well-prepared for the upcoming winter and will continue to receive high-quality snow removal services. I recommend moving forward with the approval of this Order.

If the proposed Order is acceptable, please forward it to the City Clerk to be placed on the agenda for the City Council meeting on October 20th.

If you need additional information, please contact me at [rkimball@haverhillma.gov](mailto:rkimball@haverhillma.gov) or call me at (978) 420-3811.

Attachment

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