

City of Haverhill
Revenue Report
Period Ending 6/30/26

Year to Year Comparison

Revenue Source	6/30/2024	6/30/2025	6/30/2026	FY 25 to 26 % Change	FY 25 to 26 \$ Change	FY 24-26 Trendline
Real Estate & Pers Property	\$ 122,140,856	\$ 132,903,656	\$ 139,524,692	4.98%	\$ 6,621,036	
Motor Vehcile Excise	\$ 8,459,321	\$ 9,308,339	\$ 9,237,904	-0.76%	\$ (70,435)	
Meals Excise	\$ 1,292,616	\$ 1,312,554	\$ 1,300,196	-0.94%	\$ (12,358)	
Hotel / Room Excise	\$ 311,751	\$ 316,502	\$ 322,256	1.82%	\$ 5,754	
Boat & Other Excise	\$ 12,297	\$ 8,497	\$ 6,777	-20.24%	\$ (1,720)	
Cannabis Excise	\$ 1,180,917	\$ 1,155,574	\$ 1,336,298	15.64%	\$ 180,724	
Waste Disposal Facility Program	\$ 2,771,921	\$ 3,083,604	\$ 3,182,825	3.22%	\$ 99,221	
PILOT	\$ 407,926	\$ 35,798	\$ 42,238	17.99%	\$ 6,440	
Penalties & Interest	\$ 799,372	\$ 743,548	\$ 567,486	-23.68%	\$ (176,062)	
Fees	\$ 1,115,314	\$ 1,157,268	\$ 1,258,189	8.72%	\$ 100,921	
Rentals	\$ 225,059	\$ 199,510	\$ 164,200	-17.70%	\$ (35,310)	
Departmental Revenue	\$ 817,194	\$ 899,501	\$ 489,424	-45.59%	\$ (410,077)	
License & Permits	\$ 3,042,018	\$ 2,888,395	\$ 2,907,062	0.65%	\$ 18,667	
Fines & Forefits	\$ 741,832	\$ 674,504	\$ 802,773	19.02%	\$ 128,269	
Investments	\$ 3,125,345	\$ 3,120,502	\$ 3,458,994	10.85%	\$ 338,492	
Medicaid Reimbursement	\$ 796,530	\$ 1,014,469	\$ 1,005,493	-0.88%	\$ (8,976)	
*Misc Revenue	\$ 117,771	\$ 257,755	\$ 41,092	-84.06%	\$ (216,663)	
Comm of MA Cherry Sheet	\$ 96,317,224	\$ 102,119,697	\$ 108,225,464	5.98%	\$ 6,105,767	
Wastewater Enterprise Fund	\$ 15,674,618	\$ 16,696,299	\$ 16,747,645	0.31%	\$ 51,346	
Water Enterprise Fund	\$ 12,623,133	\$ 14,379,991	\$ 15,233,632	5.94%	\$ 853,641	
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 7,065,921	\$ 6,290,257	\$ 6,271,936	-0.29%	\$ (18,321)	
Total Revenue	\$ 279,038,936	\$ 298,566,220	\$ 312,126,576	4.54% 	\$ 13,560,356	
Total Revenue without Enterprise Funds	\$ 250,741,185	\$ 267,489,930	\$ 280,145,299	4.73% 	\$ 12,655,369	
Total Local Receipts	\$ 25,217,184	\$ 26,176,320	\$ 26,123,207	-0.20% 	\$ (53,113)	
Total Local Receipts not including Investments	\$ 22,091,839	\$ 23,055,818	\$ 22,664,213	-1.70% 	\$ (391,605)	

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Collections as a Percent of Budget					
Revenue Source	FY 26 Estimated Revenue	FY 26 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 140,323,000	\$ 139,524,692	\$ (798,308)	100%	 99.4%
Motor Vehcile Excise	\$ 8,477,111	\$ 9,237,904	\$ 760,793	100%	 109.0%
Meals Excise	\$ 1,259,948	\$ 1,300,196	\$ 40,248	100%	 103.2%
Hotel / Room Excise	\$ 309,979	\$ 322,256	\$ 12,277	100%	 104.0%
Boat & Other Excise	\$ 8,497	\$ 6,777	\$ (1,720)	100%	 79.8%
Cannabis Excise	\$ 1,133,040	\$ 1,336,298	\$ 203,258	100%	 117.9%
Waste Disposal Facility Program	\$ 2,740,175	\$ 3,182,825	\$ 442,650	100%	 116.2%
PILOT	\$ 274,189	\$ 42,238	\$ (231,951)	100%	 15.4%
Penalties & Interest	\$ 742,361	\$ 567,486	\$ (174,875)	100%	 76.4%
Fees	\$ 962,670	\$ 1,258,189	\$ 295,519	100%	 130.7%
Rentals	\$ 198,450	\$ 164,200	\$ (34,250)	100%	 82.7%
Departmental Revenue	\$ 658,253	\$ 489,424	\$ (168,829)	100%	 74.4%
License & Permits	\$ 2,289,912	\$ 2,907,062	\$ 617,150	100%	 127.0%
Fines & Forefits	\$ 628,275	\$ 802,773	\$ 174,498	100%	 127.8%
Investments	\$ 1,976,991	\$ 3,458,994	\$ 1,482,003	100%	 175.0%
Medicaid Reimbursement	\$ 950,000	\$ 1,005,493	\$ 55,493	100%	 105.8%
*Misc Revenue		\$ 41,092	\$ 41,092	100%	100.0%
Comm of MA Cherry Sheet	\$ 108,035,147	\$ 108,225,464	\$ 190,317	100%	 100.2%
Wastewater Enterprise Fund	\$ 16,348,592	\$ 16,747,645	\$ 399,053	100%	 102.4%
Water Enterprise Fund	\$ 14,146,881	\$ 15,233,632	\$ 1,086,751	100%	 107.7%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,250,867	\$ 6,271,936	\$ 21,069	100%	 100.3%
Total	\$ 307,714,338	\$ 312,126,576	\$ 4,412,238	100%	 101.4%
<i>Estimated General Fund Revenue</i>	<i>\$ 277,218,865</i>	<i>\$ 280,145,299</i>	<i>\$ 2,926,434</i>	<i>100%</i>	 <i>101.1%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,609,851</i>	<i>\$ 26,123,207</i>	<i>\$ 3,513,356</i>	<i>100%</i>	 <i>115.5%</i>