

City of Haverhill
Revenue Report
Period Ending 7/31/26

Year to Year Comparison						
Revenue Source	7/31/2024	7/31/2025	7/31/2026	FY 26 to 27 % Change	FY 26 to 27 \$ Change	FY 25-27 Trendline
Real Estate & Pers Property	\$ 26,316,180	\$ 27,293,716	\$ 26,095,232	-4.39% ↓	\$ (1,198,484)	
Motor Vehicle Excise	\$ 504,960	\$ 273,974	\$ 366,404	33.74% ↑	\$ 92,430	
Meals Excise				⇒	\$ -	
Hotel / Room Excise				⇒	\$ -	
Boat & Other Excise	\$ 306	\$ 878	\$ 319	-63.67% ↓	\$ (559)	
Cannabis Excise				⇒	\$ -	
Waste Disposal Facility Program	\$ 246,613	\$ 235,977	\$ 277,897	17.76% ↑	\$ 41,920	
PILOT			\$ 16,248	↑	\$ 16,248	
Penalties & Interest	\$ 55,892	\$ 59,190	\$ 72,875	23.12% ↑	\$ 13,685	
Fees	\$ 83,989	\$ 82,149	\$ 127,884	55.67% ↑	\$ 45,735	
Rentals	\$ 15,590	\$ 2,708	\$ 2,758	1.84% ↑	\$ 50	
Departmental Revenue	\$ 136,981	\$ 10,707	\$ 15,941	48.89% ↑	\$ 5,234	
License & Permits	\$ 217,197	\$ 73,895	\$ 48,503	-34.36% ↓	\$ (25,392)	
Fines & Forefits	\$ 53,404	\$ 53,822	\$ 50,285	-6.57% ↓	\$ (3,537)	
Investments				⇒	\$ -	
Medicaid Reimbursement				⇒	\$ -	
*Misc Revenue	\$ 12,298	\$ 777	\$ 20,336	2517.29% ↑	\$ 19,559	
Comm of MA Cherry Sheet		\$ 8,964,807	\$ 9,205,157	2.68% ↑	\$ 240,350	
Wastewater Enterprise Fund	\$ 387,825	\$ 288,123	\$ 443,258	53.84% ↑	\$ 155,135	
Water Enterprise Fund	\$ 260,461	\$ 270,211	\$ 372,625	37.90% ↑	\$ 102,414	
Other GF Rev - Trnsf From Sp Rev & Free Cash				⇒	\$ -	
Total Revenue	\$ 28,291,696	\$ 37,610,934	\$ 37,115,723	-1.32% ↓	\$ (495,211)	
Total Revenue without Enterprise Funds	\$ 27,643,410	\$ 37,052,600	\$ 36,299,840	-2.03% ↓	\$ (752,760)	
Total Local Receipts	\$ 1,327,230	\$ 794,077	\$ 999,451	25.86% ↑	\$ 205,374	
Total Local Receipts not including Investments	\$ 1,327,230	\$ 794,077	\$ 999,451	25.86% ↑	\$ 205,374	

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Collections as a Percent of Budget					
Revenue Source	FY 27 Estimated Revenue	FY 27 Actual Revenue Collections	\$ Surplus / (Deficit)	YTD Benchmark	Actual Revenue Benchmark
Real Estate & Pers Property	\$ 146,107,374	\$ 26,095,232	\$ (120,012,142)	15%	 17.9%
Motor Vehcile Excise	\$ 9,025,789	\$ 366,404	\$ (8,659,385)	1%	 4.1%
Meals Excise	\$ 1,300,000	\$ -	\$ (1,300,000)	0%	 0.0%
Hotel / Room Excise	\$ 310,000	\$ -	\$ (310,000)	0%	 0.0%
Boat & Other Excise	\$ 8,400	\$ 319	\$ (8,081)	0%	 3.8%
Cannabis Excise	\$ 1,133,040	\$ -	\$ (1,133,040)	0%	 0.0%
Waste Disposal Facility Program	\$ 3,023,244	\$ 277,897	\$ (2,745,347)	8%	 9.2%
PILOT	\$ 281,555	\$ 16,248	\$ (265,307)	8%	 5.8%
Penalties & Interest	\$ 742,000	\$ 72,875	\$ (669,125)	8%	 9.8%
Fees	\$ 998,900	\$ 127,884	\$ (871,016)	8%	 12.8%
Rentals	\$ 198,450	\$ 2,758	\$ (195,692)	8%	 1.4%
Departmental Revenue	\$ 555,000	\$ 15,941	\$ (539,059)	8%	 2.9%
License & Permits	\$ 2,300,000	\$ 48,503	\$ (2,251,497)	8%	 2.1%
Fines & Forefits	\$ 625,000	\$ 50,285	\$ (574,715)	8%	 8.0%
Investments	\$ 1,000,000	\$ -	\$ (1,000,000)	8%	 0.0%
Medicaid Reimbursement	\$ 1,000,000	\$ -	\$ (1,000,000)	8%	 0.0%
*Misc Revenue		\$ 20,336	\$ 20,336	0%	100.0%
Comm of MA Cherry Sheet	\$ 110,453,103	\$ 9,205,157	\$ (101,247,946)	8%	 8.3%
Wastewater Enterprise Fund	\$ 17,421,363	\$ 443,258	\$ (16,978,105)	8%	 2.5%
Water Enterprise Fund	\$ 15,040,417	\$ 372,625	\$ (14,667,792)	8%	 2.5%
Other GF Rev - Trnsf From Sp Rev & Free Cash	\$ 6,210,304	\$ -	\$ (6,210,304)	8%	 0.0%
Total	\$ 317,733,939	\$ 37,115,723	\$ (280,618,216)	11%	 11.7%
<i>Estimated General Fund Revenue</i>	<i>\$ 285,272,159</i>	<i>\$ 36,299,840</i>	<i>\$ (248,972,319)</i>	<i>11%</i>	 <i>12.7%</i>
<i>Estimated Local Receipts</i>	<i>\$ 22,501,378</i>	<i>\$ 999,451</i>	<i>\$ (21,501,927)</i>	<i>4%</i>	 <i>4.4%</i>